

Earth Advantage has trained over 4,400 professionals in 5 years across the U.S. Our mission is to provide knowledge to more professionals to meet future demand.

Earth Advantage Broker

Accredited Green Appraiser

Sustainable Homes Professional

Building industry professionals are finding it increasingly necessary to gain the knowledge and skills to design and build or market and sell green homes and upgrades.

Given the projected growth of the green building market, there is a tremendous opportunity for education providers to catch the next wave in professional training demand. Education providers now have the opportunity to license three well-regarded and established accredited courses from Earth Advantage for delivery in their own markets. Earth Advantage provides the following turn-key services:

- State licensing or professional continuing education accreditation, whenever possible
- Customized curriculum (manual, PowerPoint presentation, activities, resources)
- > Marketing templates
- > Administrative checklists
- > Registration management
- > Training for trainers
- > Instructor access to online platform
- > Training delivery
- > Administration of online quizzes, accreditation exam & course evaluation
- Accreditation delivery: logos, online profile & marketing support

"Earth Advantage has been our best educational partner, bar none. We constantly hear from local professionals that EA's real estate or appraiser training was the best class they've ever taken in their professional career. When we talk about market transformation, it starts here."

> — Daniel Tait, Program Manager, Nexus Energy Center (Huntsville, AL)





Earth Advantage Broker

Since 2006, Earth Advantage and its partners have trained over 1,100 brokers in Oregon and another 800 across 9 more states, allowing EA Broker to be the most thorough and up-to-date course of it's kind in the U.S.

The Earth Advantage Broker curriculum provides real estate professionals with knowledge and skills to communicate with clients about the value and benefits of a new or remodeled green home. Participants will be able to identify which home features and building attributes provide greater energy, water, and resource efficiency and create a healthier living environment for their clients. The two-day course provides an overview of different home energy rating systems, green certification programs, and offers participants a hands-on exploration of green building techniques and products through green home site visits.

Continuing Education:

Approved for continuing education in OR, WA, AL, VA. EA can seek approval in other states.

EA Broker Online can be offered by our partners in a revenue sharing capacity (ARELLO certified for 8 credit hours)

Course Length: Two days (14 credit hours)

Accreditation: Earth Advantage Broker



Accredited Green Appraiser

Since 2009, Earth Advantage and its partners have delivered more than 70 green trainings to over 600 appraisers across 10 states. These trainings allow appraisal professionals to gain competency on issues related to high performance home valuation, while also providing the opportunity to gain a professional accreditation and a competitive edge in the market.

The Accredited Green Appraiser (AGA) program equips providers with a flexible and revenue generating approach to adding green home appraisal coursework to their program. Delivery options range from 1-3 days of training based on the specific needs in a local area.

Continuing Education:

Approved for continuing education in OR, WA, AL, VA, NV and MA. EA can seek approval in other states.

AGA Online can be offered by our partners in a revenue sharing capacity. Modules 1 & 2 are IDECC Certified and provide 7 CEs in AL, CA, NV, OR, PA, TX, WA, and WI.

Course Length: Three days (21 credit hours)

Accreditation: AGA



Sustainable Homes Professional

This interactive program helps participants develop the technical expertise required to design and build high-performance, green homes.

The course provides architects, engineers, designers, and builders with an opportunity to learn sustainable building best practices from building science experts in a hands-on learning environment. Participants will gain an approach to Net Zero, Passive House, LEED® for Homes, ENERGY STAR, and other certification standards. Each two-day module integrates lecture and discussion, handson exercises and tours of green-certified homes. The curriculum includes homework assignments, readings and a cumulative final project that can be directly applied to real life.

Continuing Education:

BPI: 42 units AIA: 84 LU/HSW CCB: 84 Series B credit hours OR Real Estate: 84 credit hours OR Appraiser: 56 credit hours Community College: 6 credits

Course Length: 6 two-day modules (84 credit hours)

Certain modules may be taken individually and at different times to achieve SHP accreditation.

Accreditation: SHP

For more information visit: <u>earthadvantage.org/education/</u> Or, contact Ryan LaPoma: <u>rlapoma@earthadvantage.org</u> | 503.968.7160 x25.